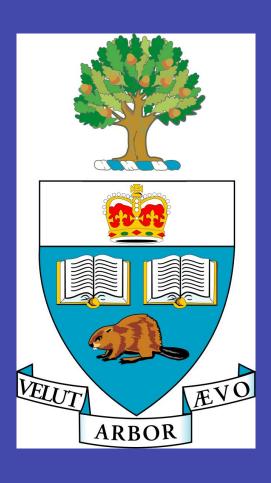
# Health Innovation & Commercialization

Faculty of Medicine
Health Innovation & Commercialization



#### Mission



- To develop a strong and vibrant culture of innovation & commercialization at the University of Toronto Faculty of Medicine
- To develop health sector professionals with an understanding of commercialization, innovation, intellectual property management, product development and entrepreneurship.



## **Objectives**

- To change the cultural mindset of the Faculty toward health innovation & commercialization
  - To shift faculty paradigms on health innovation and commercialization thru exposure and education
  - Use of social marketing tools to facilitate change
- To educate the Faculty with respect to health innovation and commercialization
  - Facilitate connection between experts in health research and market research
  - Provide focus on both service and product commercialization opportunities
  - Encourage disclosure thru the University of Toronto



### **Objectives**

- To be an internal advocate for cultural change
  - Open lines of communications and strengthen relationships between institutions and individuals on health innovation and commercialization.
  - To facilitate a coordinated Faculty and hospital-based plan on innovation and commercialization
- To develop leadership skills among Faculty members in the area health innovation and commercialization
  - Issue seminars
  - Multi-day educational conference



- The activities that follow are suggestions
- An approach of collaboration to avoid duplication is assumed
  - (ie. if MaRS, TIG or others are providing the service we would facilitate access to these services and not duplicate them)
- The approach incorporates a gradual escalation of activity and knowledge base



- Cultural Change Components
  - Social marketing & communications plan
    - Consider blog development, chat room, real time collaboration tools
  - Mentorship program
    - Matching successful Faculty leaders with new Faculty innovators
  - Faculty evaluation review
    - Consideration to incorporating successes in innovation and commercialization into the Faculty yearly evaluation for promotion
  - Outreach plan
    - Establish formal alliances with stakeholders (NRC IRAP program, BioFinance, BioDiscovery Toronto, etc)
    - Incorporate Faculty into stakeholder relationship maintenance



#### Faculty Education

- Introductory hospital and Faculty roundtable discussions and presentations
- Meetings with hospital VP research and COO's to determine needs of Faculty to facilitate innovation and commercialization
- Survey of Faculty to assess perceived needs
- Specialty seminar series and materials development based on needs analysis
- Facilitate connection between experts in health research and market research (NRC, OCE, ORCP, TIG, etc) encouraging utilization of resources
- Future consideration: Undergraduate Business education course (fourth year medical students)



- Leadership Education in Health Innovation & Commercialization
  - Seminar series (in conjunction with partners)
    - Business Plan Development
    - Partnering and Networking for Strategic Advantage
    - High- Impact Communications
    - Corporate Social Responsibility and Business Ethics
  - Intensive Leadership Program focused on health innovation & commercialization
    - Learn to initiate change proactively and lead large-scale change projects successfully
    - Program will take a "learn by doing" approach giving participants the opportunity to apply their experience to business concepts.



# Thank you

